



New Vehicle Effective as of March 10, 2017 Rates and Terms are subject to change without Notice				
Amount Financed	Annual Percentage Rate (APR) as low as:	Interest Rate	*Fees	Term
\$3000-\$7,999	5.27%	3.59%	\$75.00	36 mos.
\$8,000 and over	4.21%	3.59%	\$75.00	36 mos.
	4.07%	3.59%	\$75.00	48 mos.
	3.98%	3.59%	\$75.00	60 mos.
\$15,000 and over	4.16%	3.99%	\$75.00	72 mos.

Interest rates and APR's listed above reflect a discount of 0.50% for automatic payments from an Exchange Bank Deposit Account. All borrowers must set-up an automatic payment to be eligible for these rates.

*Loan Documentation Fee: If the loan documents have to be re-drawn after the initial document preparation due to missed or canceled appointments an additional fee of \$50.00 will be assessed and collected at loan signing

TYPICAL PAYMENT EXAMPLE: For a new auto loan of \$15,000 for 72 months, the interest rate is 3.99%, the Annual Percentage Rate is approximately 4.16%, which includes a documentation fee of \$75.00*, and the monthly payment is approximately \$234.61.

Exchange Bank will lend up to 100% of NADA value plus tax and license for Purchase money transactions only. Vehicle must be New or current model year with less than 15,000 miles.

Certain Restrictions may apply

