

EXCHANGE BANK
and Subsidiaries
Consolidated Balance Sheets
(Unaudited)

September 30, 2022 and 2021
(In Thousands)

ASSETS	2022	2021	Change 22/21	% Change 22/21
Cash and due from banks	\$ 37,681	\$ 32,869	\$ 4,812	14.64%
Federal Reserve Bank	93,103	523,082	(429,979)	-82.20%
Total Cash and cash equivalents	130,784	555,951	(425,167)	-76.48%
Investments				
Interest-earning deposits in other financial institutions	2,000	17,000	(15,000)	-88.24%
Securities available for sale	1,596,054	1,244,297	351,757	28.27%
FHLB Stock	15,000	14,465	535	3.70%
Loans and leases				
Real estate	1,120,668	1,077,009	43,659	4.05%
Consumer	143,332	131,542	11,790	8.96%
Commercial	239,759	383,618	(143,859)	-37.50%
	1,503,759	1,592,169	(88,410)	-5.55%
Less allowance for loan and lease losses	(43,912)	(43,638)	(274)	0.63%
Net loans and leases	1,459,847	1,548,531	(88,684)	-5.73%
Bank premises and equipment	17,664	18,955	(1,291)	-6.81%
Other assets	208,049	135,244	72,805	53.83%
Total Assets	\$ 3,429,398	\$ 3,534,443	\$ (105,045)	-2.97%
LIABILITIES AND STOCKHOLDERS' EQUITY				
Deposits				
Non-Interest Bearing Demand	\$ 1,244,439	\$ 1,256,952	\$ (12,513)	-1.00%
Interest Bearing				
Transaction	630,756	614,291	16,465	2.68%
Money market	425,212	408,423	16,789	4.11%
Savings	734,617	713,497	21,120	2.96%
Time	164,364	178,680	(14,316)	-8.01%
Total Deposits	3,199,388	3,171,843	27,545	0.87%
Other liabilities	40,439	46,541	(6,102)	-13.11%
Total liabilities	3,239,827	3,218,384	21,443	0.67%
Stockholders' equity	189,571	316,059	(126,488)	-40.02%
Total Liabilities and Stockholder's Equity	\$ 3,429,398	\$ 3,534,443	\$ (105,045)	-2.97%

EXCHANGE BANK
and Subsidiaries
Consolidated Statements of Operations
(Unaudited)

For the Period Ended September 30, 2022 and 2021

(In Thousands, except per share amounts)

	Quarter Ended		Nine Months Ended		Nine Months Ended	
	2022	2021	2022	2021	Change 22/21	% Change 22/21
Interest Income						
Interest and fees on loans	\$ 18,055	\$ 19,870	\$ 52,862	\$ 59,346	\$ (6,484)	-10.93%
Interest on investments securities	8,360	4,542	21,284	12,488	8,796	70.44%
Total interest income	26,415	24,412	74,146	71,834	2,312	3.22%
Interest expense						
Interest on deposits	424	424	1,232	1,336	(104)	-7.78%
Total interest expense	424	424	1,232	1,336	(104)	-7.78%
Net interest income	25,991	23,988	72,914	70,498	2,416	3.43%
Provision (reversal of) for losses on loans	-	-	-	2,000	(2,000)	-100.00%
Net interest income after provision for loan and leases	25,991	23,988	72,914	68,498	4,416	6.45%
Non-interest income	6,500	5,550	18,676	16,905	1,771	10.48%
Non interest expense						
Salary and benefit costs	10,057	9,385	29,212	27,419	1,793	6.54%
Other expenses	8,520	6,485	23,936	21,185	2,751	12.99%
Total non-interest expense	18,577	15,870	53,148	48,604	4,544	9.35%
Income before income taxes	13,914	13,668	38,442	36,799	1,643	4.46%
Provision for income taxes	3,847	3,821	10,598	10,238	360	3.52%
Net income	\$ 10,067	\$ 9,847	\$ 27,844	\$ 26,561	\$ 1,283	4.83%
Basic earnings per common share	\$ 5.87	\$ 5.74	\$ 16.24	\$ 15.49	\$ 0.75	4.83%
Dividends per share	\$ 1.25	\$ 1.20	\$ 3.65	\$ 3.60	\$ 0.05	1.39%

Earnings per share is computed by dividing net income,
by the weighted averaged number of shares outstanding during the year.

Total average shares outstanding for both 2022 and 2021 was 1,714,344