

**EXCHANGE BANK**  
and Subsidiaries  
**Consolidated Balance Sheets**  
(Unaudited)

**June 30, 2024 and 2023**

(In Thousands)

<b>ASSETS</b>	2024	2023	Change 24/23	% Change 24/23
Cash and due from banks	\$ 34,423	\$ 35,536	\$ (1,113)	-3.13%
Federal Reserve Bank	58,698	17,578	41,120	233.93%
<b>Total Cash and cash equivalents</b>	<u>93,121</u>	<u>53,114</u>	<u>40,007</u>	<u>75.32%</u>
Investments				
Interest-earning deposits in other financial institutions	-	1,000	(1,000)	-100.00%
Securities available for sale	1,426,975	1,516,839	(89,864)	-5.92%
FHLB Stock	15,000	15,000	-	0.00%
Loans and leases				
Real estate	1,257,864	1,184,431	73,433	6.20%
Consumer	149,317	141,246	8,071	5.71%
Commercial	<u>192,619</u>	<u>222,014</u>	<u>(29,395)</u>	<u>-13.24%</u>
	1,599,800	1,547,691	52,109	3.37%
Less allowance for credit losses	<u>(40,832)</u>	<u>(43,038)</u>	<u>2,206</u>	<u>-5.13%</u>
<b>Net loans and leases</b>	<u>1,558,968</u>	<u>1,504,653</u>	<u>54,315</u>	<u>3.61%</u>
Bank premises and equipment	17,647	17,444	203	1.16%
Other assets	<u>196,951</u>	<u>212,090</u>	<u>(15,139)</u>	<u>-7.14%</u>
<b>Total Assets</b>	<u>\$ 3,308,662</u>	<u>\$ 3,320,140</u>	<u>\$ (11,478)</u>	<u>-0.35%</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>				
Deposits				
Non-Interest Bearing Demand	\$ 905,738	\$ 1,036,086	\$ (130,348)	-12.58%
Interest Bearing				
Transaction	437,444	511,155	(73,711)	-14.42%
Money market	535,317	399,340	135,977	34.05%
Savings	484,810	602,358	(117,548)	-19.51%
Time	<u>412,652</u>	<u>286,981</u>	<u>125,671</u>	<u>43.79%</u>
<b>Total Deposits</b>	<u>2,775,961</u>	<u>2,835,920</u>	<u>(59,959)</u>	<u>-2.11%</u>
Borrowings	225,000	207,000	18,000	8.70%
Other liabilities	<u>50,618</u>	<u>57,202</u>	<u>(6,584)</u>	<u>-11.51%</u>
<b>Total liabilities</b>	<u>3,051,579</u>	<u>3,100,122</u>	<u>(48,543)</u>	<u>-1.57%</u>
<b>Stockholders' equity</b>	<u>257,083</u>	<u>220,018</u>	<u>37,065</u>	<u>16.85%</u>
<b>Total Liabilities and Stockholder's Equity</b>	<u>\$ 3,308,662</u>	<u>\$ 3,320,140</u>	<u>\$ (11,478)</u>	<u>-0.35%</u>

**EXCHANGE BANK**  
and Subsidiaries  
**Consolidated Statements of Operations**  
(Unaudited)

**For the Period Ended June 30, 2024 and 2023**

(In Thousands, except per share amounts)

	Quarter Ended		Six Months Ended		Six Months Ended	
	2024	2023	2024	2023	Change 24/23	% Change 24/23
Interest Income						
Interest and fees on loans	\$ 22,325	\$ 20,389	\$ 44,168	\$ 39,663	\$ 4,505	11.36%
Interest on investments securities	<u>8,624</u>	<u>8,214</u>	<u>17,123</u>	<u>16,362</u>	<u>761</u>	<u>4.65%</u>
<b>Total interest income</b>	<u>30,949</u>	<u>28,603</u>	<u>61,291</u>	<u>56,025</u>	<u>5,266</u>	<u>9.40%</u>
Interest expense						
Interest on deposits	7,927	3,405	15,318	4,895	10,423	212.93%
Other interest expense	<u>2,676</u>	<u>2,373</u>	<u>5,324</u>	<u>3,559</u>	<u>1,765</u>	<u>49.59%</u>
<b>Total interest expense</b>	<u>10,603</u>	<u>5,778</u>	<u>20,642</u>	<u>8,454</u>	<u>12,188</u>	<u>144.17%</u>
<b>Net interest income</b>	<u>20,346</u>	<u>22,825</u>	<u>40,649</u>	<u>47,571</u>	<u>(6,922)</u>	<u>-14.55%</u>
Provision (reversal of) for credit losses	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>0.00%</u>
<b>Net interest income after provision for credit losses</b>	<u>20,346</u>	<u>22,825</u>	<u>40,649</u>	<u>47,571</u>	<u>(6,922)</u>	<u>-14.55%</u>
<b>Non-interest income</b>	5,721	5,787	11,428	11,812	(384)	-3.25%
Non interest expense						
Salary and benefit costs	10,833	10,584	21,540	20,429	1,111	5.44%
Other expenses	<u>8,319</u>	<u>8,597</u>	<u>17,210</u>	<u>16,874</u>	<u>336</u>	<u>1.99%</u>
<b>Total non-interest expense</b>	<u>19,152</u>	<u>19,181</u>	<u>38,750</u>	<u>37,303</u>	<u>1,447</u>	<u>3.88%</u>
<b>Income before income taxes</b>	6,915	9,431	13,327	22,080	(8,753)	-39.64%
Provision for income taxes	<u>1,686</u>	<u>2,516</u>	<u>3,226</u>	<u>5,948</u>	<u>(2,722)</u>	<u>-45.77%</u>
Extraordinary Item	-	9,051	-	9,051	(9,051)	-100.00%
<b>Net income</b>	<u>\$ 5,229</u>	<u>\$ (2,136)</u>	<u>\$ 10,101</u>	<u>\$ 7,081</u>	<u>\$ 3,020</u>	<u>42.65%</u>
Basic earnings per common share	\$ 3.05	\$ (1.25)	\$ 5.89	\$ 4.13	\$ 1.76	42.65%
Dividends per share	\$ 1.30	\$ 1.30	\$ 2.60	\$ 2.60	\$ -	0.00%

Earnings per share is computed by dividing net income,  
by the weighted averaged number of shares outstanding during the year.

Total average shares outstanding for both 2024 and 2023 was 1,714,344