

EXCHANGE BANK
and Subsidiaries
Consolidated Balance Sheets
(Unaudited)

March 31, 2025 and 2024

(In Thousands)

| | | | Change | % Change |
|-----------------------------------------------------------|---------------------|---------------------|--------------------|---------------|
| ASSETS | 2025 | 2024 | 25/24 | 25/24 |
| Cash and due from banks | \$ 34,713 | \$ 31,173 | \$ 3,540 | 11.36% |
| Federal Reserve Bank | 103,015 | 60,735 | 42,280 | 69.61% |
| Total Cash and cash equivalents | 137,728 | 91,908 | 45,820 | 49.85% |
| Investments | | | | |
| Interest-earning deposits in other financial institutions | - | - | - | 0.00% |
| Securities available for sale | 1,345,861 | 1,459,404 | (113,543) | -7.78% |
| FHLB Stock | 15,000 | 15,000 | - | 0.00% |
| Loans and leases | | | | |
| Leasing | 1,482 | 5,071 | (3,589) | -70.77% |
| SBA | 29,409 | 34,803 | (5,394) | -15.50% |
| C&I | 151,782 | 155,348 | (3,566) | -2.30% |
| Consumer | 142,710 | 147,447 | (4,737) | -3.21% |
| Residentail | 338,868 | 351,152 | (12,284) | -3.50% |
| Multi-Family | 188,103 | 160,167 | 27,936 | 17.44% |
| CRE | 657,557 | 634,126 | 23,431 | 3.70% |
| Construction | 102,333 | 110,106 | (7,773) | -7.06% |
| | 1,612,244 | 1,598,220 | 14,024 | 0.88% |
| Less allowance for credit losses | (34,924) | (41,212) | 6,288 | -15.26% |
| Net loans and leases | 1,577,320 | 1,557,008 | 20,312 | 1.30% |
| Bank premises and equipment | 23,190 | 18,037 | 5,153 | 28.57% |
| Other assets | 175,000 | 194,858 | (19,858) | -10.19% |
| Total Assets | \$ 3,274,099 | \$ 3,336,215 | \$ (62,116) | -1.86% |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | | |
| Deposits | | | | |
| Non-Interest Bearing Demand | \$ 903,729 | \$ 916,596 | \$ (12,867) | -1.40% |
| Interest Bearing | | | | |
| Transaction | 431,826 | 469,319 | (37,493) | -7.99% |
| Money market | 582,830 | 501,151 | 81,679 | 16.30% |
| Savings | 462,994 | 505,834 | (42,840) | -8.47% |
| Time | 507,017 | 416,392 | 90,625 | 21.76% |
| Total Deposits | 2,888,396 | 2,809,292 | 79,104 | 2.82% |
| Borrowings | 40,000 | 225,000 | (185,000) | -82.22% |
| Other liabilities | 44,592 | 49,468 | (4,876) | -9.86% |
| Total liabilities | 2,972,988 | 3,083,760 | (110,772) | -3.59% |
| Stockholders' equity | 301,111 | 252,455 | 48,656 | 19.27% |
| Total Liabilities and Stockholder's Equity | \$ 3,274,099 | \$ 3,336,215 | \$ (62,116) | -1.86% |

EXCHANGE BANK

and Subsidiaries

Consolidated Statements of Operations

(Unaudited)

For the Period Ended March 31, 2025 and 2024

(In Thousands, except per share amounts)

| | Quarter Ended | | Three Months Ended | |
|------------------------------------------------------------------|-----------------|-----------------|--------------------|-------------------|
| | 2025 | 2024 | Change 25/24 | % Change 25/24 |
| Interest Income | | | | |
| Interest and fees on loans | \$ 22,642 | \$ 21,843 | \$ 799 | 3.66% |
| Interest on investments securities | 7,975 | 8,499 | (524) | -6.17% |
| Total interest income | 30,617 | 30,342 | 275 | 0.91% |
| Interest expense | | | | |
| Interest on deposits | 9,111 | 7,391 | 1,720 | 23.27% |
| Other interest expense | 594 | 2,648 | (2,054) | -77.57% |
| Total interest expense | 9,705 | 10,039 | (334) | -3.33% |
| Net interest income | 20,912 | 20,303 | 609 | 3.00% |
| Provision (reversal of) for credit losses | - | - | - | 0.00% |
| Net interest income after provision for credit losses | 20,912 | 20,303 | 609 | 3.00% |
| Non-interest income | 6,401 | 5,707 | 694 | 12.16% |
| Non interest expense | | | | |
| Salary and benefit costs | 10,780 | 10,707 | 73 | 0.68% |
| Other expenses | 9,001 | 8,891 | 110 | 1.24% |
| Total non-interest expense | 19,781 | 19,598 | 183 | 0.93% |
| Income before income taxes | 7,532 | 6,412 | 1,120 | 17.47% |
| Provision for income taxes | 1,918 | 1,540 | 378 | 24.55% |
| Net income | \$ 5,614 | \$ 4,872 | 742 | 15.23% |
| Basic earnings per common share | \$ 3.27 | \$ 2.84 | \$ 0.43 | \$ 0.15 |
| Dividends per share | \$ 1.30 | \$ 1.30 | \$ - | \$ - |

Earnings per share is computed by dividing net income,
by the weighted averaged number of shares outstanding during the year.

Total average shares outstanding for both 2025 and 2024 was 1,714,344