EXCHANGE BANK

and Subsidiaries

Consolidated Balance Sheets

(Unaudited)

March 31, 2021 and 2020 (In Thousands)

			Change	% Change
ASSETS	2021	2020	21/20	21/20
Cash and due from banks	\$ 26,093	\$ 32,385	\$ (6,292)	-19.43%
Federal Reserve Bank	401,696	108,659	293,037	269.68%
Total Cash and cash equivalents	427,789	141,044	286,745	203.30%
Investments				
Interest-earning deposits in other financial institutions	31,000	51,000	(20,000)	-39.22%
Securities available for sale	1,002,417	756,453	245,964	32.52%
FHLB Stock	13,483	13,483	-	0.00%
Loans and leases				
Real estate	1,088,199	1,127,525	(39,326)	-3.49%
Consumer	134,223	132,641	1,582	1.19%
Commercial	496,178	328,527	167,651	51.03%
	1,718,600	1,588,693	129,907	8.18%
Less allowance for loan and lease losses	(42,724)	(39,959)	(2,765)	6.92%
Net loans and leases	1,675,876	1,548,734	127,142	8.21%
Bank premises and equipment	19,987	18,181	1,806	9.93%
Other assets	123,658	111,593	12,065	10.81%
Total Assets	\$ 3,294,210	\$ 2,640,488	\$ 653,722	24.76%
LIABILITIES AND STOCKHOLDERS' EQUITY				
Deposits				
Non-Interest Bearing Demand	\$ 1,188,364	\$ 871,011	\$ 317,353	36.44%
Interest Bearing				
Transaction	566,228	470,210	96,018	20.42%
Money market	358,731	277,523	81,208	29.26%
Savings	641,057	504,231	136,826	27.14%
Time	186,267	194,092	(7,825)	-4.03%
Total Deposits	2,940,647	2,317,067	623,580	26.91%
Other liabilities	49,239	42,510	6,729	15.83%
Total liabilities	2,989,886	2,359,577	630,309	26.71%
Stockholders' equity	304,324	280,911	23,413	8.33%

EXCHANGE BANK

and Subsidiaries

Consolidated Statements of Operations

(Unaudited)

For the Period Ended March 31, 2021 and 2020 (In Thousands, except per share amounts)

$\begin{array}{c c c c c c c c c c c c c c c c c c c $	(In Thousands, except per share amounts)					Three Month	ns Ended
Interest IncomeInterest IncomeInterest and fees on loans\$ 19,906\$ 19,790\$ 19,906\$ 19,790\$ 1160.5Interest on investments securities $3,849$ $5,222$ $3,849$ $5,222$ $(1,373)$ -26.2 Total interest income $23,755$ $25,012$ $23,755$ $25,012$ $(1,257)$ -5.0 Interest expenseInterest expense 481 $1,109$ 481 $1,109$ (628) -56.6 Net interest expense 481 $1,109$ 481 $1,109$ (628) -56.6 Net interest income $23,274$ $23,903$ $23,274$ $23,903$ (629) -2.6 Provision (reversal of) for losses on loans $1,200$ $ 1,200$ $ 1,200$ 0.0 Net interest income after provision for loan and leases $22,074$ $23,903$ $22,074$ $23,903$ $(1,829)$ -7.6 Non-interest income $5,408$ $5,870$ $5,408$ $5,870$ (462) -7.8 Non interest expense $3,045$ $7,759$ $7,045$ $7,759$ (714) -9.2 Total non-interest expense $15,719$ $17,785$ $15,719$ $17,785$ $(2,066)$ -11.6 Income before income taxes $1,763$ $11,988$ $11,763$ $11,988$ (225) -1.8 Provision for income taxes $3,269$ $3,356$ $3,269$ $3,356$ (87) -2.5		Quarter Ended		Three Months Ended		Change	% Change
Interest and fees on loans\$ 19,906\$ 19,790\$ 19,906\$ 19,790\$ 19,790\$ 1160.5Interest on investments securities $3,849$ $5,222$ $3,849$ $5,222$ $(1,373)$ -26.2 Total interest income $23,755$ $25,012$ $(23,755)$ $25,012$ $(1,257)$ -5.0 Interest expense481 $1,109$ 481 $1,109$ (628) -56.6 Net interest expense481 $1,109$ 481 $1,109$ (628) -56.6 Net interest income $23,274$ $23,903$ $23,274$ $23,903$ (629) -2.6 Provision (reversal of) for losses on loans $1,200$ - $1,200$ - $1,200$ 0.0 Net interest income $22,074$ $23,903$ $22,074$ $23,903$ $(1,829)$ -7.6 Non-interest income $5,408$ $5,870$ $5,408$ $5,870$ (462) -7.8 Non interest expense $3,674$ $10,026$ $8,674$ $10,026$ $(1,352)$ -13.4 Other expenses $7,045$ $7,759$ $7,045$ $7,759$ (714) -9.2 Total non-interest expense $15,719$ $17,785$ $15,719$ $17,785$ $(2,066)$ -11.6 Income before income taxes $11,763$ $11,988$ $11,763$ $11,988$ (225) -1.8 Provision for income taxes $3,269$ $3,356$ $3,269$ $3,356$ (87) -2.5		2021	2020	2021	2020	21/20	21/20
Interest and fees on loans\$ 19,906\$ 19,790\$ 19,906\$ 19,790\$ 19,790\$ 1160.5Interest on investments securities $3,849$ $5,222$ $3,849$ $5,222$ $(1,373)$ -26.2 Total interest income $23,755$ $25,012$ $(23,755)$ $25,012$ $(1,257)$ -5.0 Interest expense481 $1,109$ 481 $1,109$ (628) -56.6 Net interest expense481 $1,109$ 481 $1,109$ (628) -56.6 Net interest income $23,274$ $23,903$ $23,274$ $23,903$ (629) -2.6 Provision (reversal of) for losses on loans $1,200$ - $1,200$ - $1,200$ 0.0 Net interest income $23,274$ $23,903$ $22,074$ $23,903$ $(1,829)$ -7.6 Non-interest income after provision for loan and leases $22,074$ $23,903$ $22,074$ $23,903$ $(1,829)$ -7.6 Non interest expense $5,408$ $5,870$ $5,408$ $5,870$ (462) -7.8 Non interest expense $7,045$ $7,759$ $7,045$ $7,759$ (7.14) -9.2 Total non-interest expense $15,719$ $17,785$ $15,719$ $17,785$ $(2,066)$ -11.6 Income before income taxes $11,763$ $11,988$ $11,763$ $11,988$ (225) -1.8 Provision for income taxes $3,269$ $3,356$ $3,269$ $3,356$ (87) -2.5	Interest Income						
Interest on investments securities 3,849 5,222 3,849 5,222 (1,373) -26.2 Total interest income 23,755 25,012 23,755 25,012 (1,257) -5.0 Interest expense Interest expense 481 1,109 481 1,109 (628) -56.6 Net interest income 23,274 23,903 23,274 23,903 (629) -2.6 Provision (reversal of) for losses on loans 1,200 - 1,200 - 1,200 - 1,200 0.0 Net interest income after provision for loan and leases 22,074 23,903 22,074 23,903 (1,829) -7.6 Non-interest income 5,408 5,870 5,408 5,870 (462) -7.8 Non interest expense 8,674 10,026 8,674 10,026 (1,352) -13.4 Other expenses 7,045 7,759 7,045 7,759 (714) -9.2 Total non-interest expense 15,719 17,785 15,719 17,785 (2,066) -11.6 Income before income taxes 11,763		\$ 19,906	\$ 19,790	\$ 19,906	\$ 19,790	\$ 116	0.59%
Interest expense Interest on deposits 481 1,109 481 1,109 (628) -56.6 Total interest expense 481 1,109 481 1,109 (628) -56.6 Net interest income 23,274 23,903 23,274 23,903 (629) -2.6 Provision (reversal of) for losses on loans 1,200 - 1,200 - 1,200 0.0 Net interest income after provision for loan and leases 22,074 23,903 22,074 23,903 (1,829) -7.6 Non-interest income 5,408 5,870 5,408 5,870 (462) -7.8 Non interest expense 5,408 5,870 5,408 5,870 (462) -7.8 Salary and benefit costs 8,674 10,026 8,674 10,026 (1,352) -13.4 Other expenses 7,045 7,759 7,045 7,759 (714) -9.2 Total non-interest expense 15,719 17,785 15,719 17,785 (2,066) -11.6 Income before income taxes 11,763 11,988 11,763 11,988	Interest on investments securities			3,849		(1,373)	-26.29%
Interest on deposits 481 1,109 481 1,109 (628) -56.6 Total interest expense 481 1,109 481 1,109 (628) -56.6 Net interest income 23,274 23,903 23,274 23,903 (629) -2.6 Provision (reversal of) for losses on loans 1,200 - 1,200 - 1,200 - 1,200 0.0 Net interest income after provision for loan and leases 22,074 23,903 22,074 23,903 (1,829) -7.6 Non-interest income 5,408 5,870 5,408 5,870 (462) -7.8 Non interest expense 8,674 10,026 8,674 10,026 (1,352) -13.4 Salary and benefit costs 8,674 10,026 8,674 10,026 (1,352) -13.4 Other expenses 7,045 7,759 7,045 7,759 (714) -9.2 Total non-interest expense 11,763 11,988 11,763 11,988 (225) -1.8 Provision for income taxes 3,269 3,356 3,269 3	Total interest income	23,755	25,012	23,755	25,012	(1,257)	-5.03%
Total interest expense 481 1,109 481 1,109 (628) -56.6 Net interest income 23,274 23,903 23,274 23,903 (629) -2.6 Provision (reversal of) for losses on loans 1,200 - 1,200 - 1,200 - 1,200 0.0 Net interest income after provision for loan and leases 22,074 23,903 22,074 23,903 (1,829) -7.6 Non-interest income 5,408 5,870 5,408 5,870 (462) -7.8 Non interest expense 8,674 10,026 8,674 10,026 (1,352) -13.4 Other expenses 7,045 7,759 7,045 7,759 (714) -9.2 Total non-interest expense 11,763 11,988 11,763 11,988 (225) -1.8 Provision for income taxes 3,269 3,356 3,269 3,356 3,269 3,356 (87) -2.5	Interest expense						
Net interest income 23,274 23,903 23,274 23,903 (629) -2.6 Provision (reversal of) for losses on loans 1,200 - 1,200 - 1,200 0.0 Net interest income after provision for loan and leases 22,074 23,903 22,074 23,903 (1,829) -7.6 Non-interest income 5,408 5,870 5,408 5,870 (462) -7.8 Non interest expense 5,408 5,870 5,408 5,870 (1,352) -13.4 Other expenses 7,045 7,759 7,045 7,759 (714) -9.2 Total non-interest expense 11,763 11,988 11,763 11,988 (225) -1.8 Provision for income taxes 3,269 3,356 3,269 3,356 (87) -2.5	Interest on deposits	481	1,109	481	1,109	(628)	-56.63%
Provision (reversal of) for losses on loans $1,200$ $ 1,200$ $ 1,200$ $-$ Net interest income after provision for loan and leases $22,074$ $23,903$ $22,074$ $23,903$ $(1,829)$ -7.6 Non-interest income $5,408$ $5,870$ $5,408$ $5,870$ (462) -7.8 Non interest expense Salary and benefit costs $8,674$ $10,026$ $8,674$ $10,026$ $(1,352)$ -13.4 Other expenses Total non-interest expense $7,045$ $7,759$ $7,045$ $7,759$ (714) -9.2 Income before income taxes $11,763$ $11,988$ $11,763$ $11,988$ (225) -1.8 Provision for income taxes $3,269$ $3,356$ $3,269$ $3,356$ (87) -2.5	Total interest expense	481	1,109	481	1,109	(628)	-56.63%
Net interest income after provision for loan and leases 22,074 23,903 22,074 23,903 (1,829) -7.6 Non-interest income 5,408 5,870 5,408 5,870 (462) -7.8 Non interest expense 5 8,674 10,026 8,674 10,026 (1,352) -13.4 Other expenses 7,045 7,759 7,045 7,759 (714) -9.2 Total non-interest expense 11,763 11,988 11,763 11,988 (225) -1.8 Provision for income taxes 3,269 3,356 3,269 3,356 (87) -2.5	Net interest income	23,274	23,903	23,274	23,903	(629)	-2.63%
provision for loan and leases 22,074 23,903 22,074 23,903 (1,829) -7.6 Non-interest income 5,408 5,870 5,408 5,870 5,408 5,870 (462) -7.8 Non interest expense 5 8,674 10,026 8,674 10,026 (1,352) -13.4 Other expenses 7,045 7,759 7,045 7,759 (714) -9.2 Total non-interest expense 11,763 11,988 11,763 11,988 (225) -1.8 Provision for income taxes 3,269 3,356 3,269 3,356 (87) -2.5	Provision (reversal of) for losses on loans	1,200		1,200		1,200	0.00%
provision for loan and leases 22,074 23,903 22,074 23,903 (1,829) -7.6 Non-interest income 5,408 5,870 5,408 5,870 5,408 5,870 (462) -7.8 Non interest expense 5 8,674 10,026 8,674 10,026 (1,352) -13.4 Other expenses 7,045 7,759 7,045 7,759 (714) -9.2 Total non-interest expense 11,763 11,988 11,763 11,988 (225) -1.8 Provision for income taxes 3,269 3,356 3,269 3,356 (87) -2.5	Net interest income after						
Non interest expense Salary and benefit costs 8,674 10,026 8,674 10,026 (1,352) -13.4 Other expenses 7,045 7,759 7,045 7,759 (714) -9.2 Total non-interest expense 15,719 17,785 15,719 17,785 (2,066) -11.6 Income before income taxes 11,763 11,988 11,763 11,988 (225) -1.8 Provision for income taxes 3,269 3,356 3,269 3,356 (87) -2.5	provision for loan and leases	22,074	23,903	22,074	23,903	(1,829)	-7.65%
Salary and benefit costs 8,674 10,026 8,674 10,026 (1,352) -13.4 Other expenses 7,045 7,759 7,045 7,759 (714) -9.2 Total non-interest expense 15,719 17,785 15,719 17,785 (2,066) -11.6 Income before income taxes 11,763 11,988 11,763 11,988 (225) -1.8 Provision for income taxes 3,269 3,356 3,269 3,356 (87) -2.5	Non-interest income	5,408	5,870	5,408	5,870	(462)	-7.87%
Other expenses 7,045 7,759 7,045 7,759 7,759 7,759 7,714 -9.2 Total non-interest expense 15,719 17,785 15,719 17,785 (2,066) -11.6 Income before income taxes 11,763 11,988 11,763 11,988 (225) -1.8 Provision for income taxes 3,269 3,356 3,269 3,356 (87) -2.5	Non interest expense						
Total non-interest expense 15,719 17,785 15,719 17,785 (2,066) -11.6 Income before income taxes 11,763 11,988 11,763 11,988 (225) -1.8 Provision for income taxes 3,269 3,356 3,269 3,356 (87) -2.5	Salary and benefit costs	8,674	10,026	8,674	10,026	(1,352)	-13.48%
Income before income taxes 11,763 11,988 11,763 11,988 (225) -1.8 Provision for income taxes 3,269 3,356 3,269 3,356 (87) -2.5	Other expenses	7,045	7,759	7,045	7,759	(714)	-9.20%
Provision for income taxes 3,269 3,356 3,269 3,356 (87) -2.5	Total non-interest expense	15,719	17,785	15,719	17,785	(2,066)	-11.62%
	Income before income taxes	11,763	11,988	11,763	11,988	(225)	-1.88%
Net income \$ 8,494 \$ 8,632 \$ 8,632 \$ 8,632 \$ 8,632 \$ (138) -1.6	Provision for income taxes	3,269	3,356	3,269	3,356	(87)	-2.59%
	Net income	\$ 8,494	\$ 8,632	\$ 8,494	\$ 8,632	\$ (138)	-1.60%
Basic earnings per common share \$ 4.95 \$ 5.04 \$ 4.95 \$ 5.04 \$ (0.09) -1.6	Basic earnings per common share	\$ 4.95	\$ 5.04	\$ 4.95	\$ 5.04	\$ (0.09)	-1.60%
							0.00%

Earnings per share is computed by dividing net income,

by the weighted averaged number of shares outstanding during the year.

Total average shares outstanding for both 2021 and 2020 was 1,714,344